

Message Text

UNCLASSIFIED

PAGE 01 STATE 058498
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 SIG-02 PCH-01 USIA-15 /037 R

DRAFTED BY COM/BIC/CAGNE/CLOUSTAUNAU
APPROVED BY EB/OCA/CM/WHALL
COM/BIC/CAGNE/PBHALE
NEA/RA/DMORAN (PHONE)

-----170454Z 070869 /15

R 161926Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY ABU DHABI
AMEMBASSY ALGIERS
AMEMBASSY AMMAN
USINT BAGHDAD
AMEMBASSY CAIRO
AMEMBASSY DAMASCUS
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
AMEMBASSY RABAT
AMEMBASSY SANA
AMEMBASSY TEHRAN
AMEMBASSY TEL AVIV
AMEMBASSY TRIPOLI
AMEMBASSY TUNIS
INFO AMCONSUL ALEXANDRIA
AMCONSUL CASABLANCA
AMCONSUL DHAHRAN
AMCONSUL JERUSALEM
AMCONSUL ORAN
AMCONSUL TANGIER
AMEMBASSY BEIRUT BY POUCH

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E.O. 11652: N/A

TAGS: BENC, BENG, XF, XI

SUBJECT: CONTRACTING RULES, PRACTICES, AND BARGAINING
TECHNIQUES

REF: STATE A-5955, 12/16/76

1. IN ORDER TO HAVE SUBJECT STUDY PUBLISHED BY END OF SUMMER 1977, CAGNE WILL ATTEMPT TO HAVE FIRST DRAFT WRITTEN BY END OF APRIL. DRAFT WILL BE CIRCULATED TO POSTS, WASHINGTON AGENCIES, AND COMPANIES FOR VOLUNTARY COMMENTS DURING MAY AND REWRITTEN FOR PRINTER BY END OF JUNE.

2. FOR AMMAN, DOHA, JIDDA, MANAMA, SANA, TRIPOLI, TUNIS: CAGNE HAS NOT YET RECEIVED YOUR S SUB-MISSION. IF IT HAS NOT BEEN POUCHED OR CABLED ALREADY PLEASE SEND AS SOON AS POSSIBLE AND INFORM CAGNE BY CABLE AS TO WHEN IT CAN BE EXPECTED.

3. FOR ABU DHABI: SUBMISSIONS FOR ABU DHABI AND DUBAI HAVE BEEN RECEIVED. WOULD APPRECIATE INFORMATION ON OTHER EMIRATES AS WELL.

4. SUBMISSIONS RECEIVED THUS FAR ARE GENERALLY VERY SATISFACTORY. CAGNE APPRECIATES EFFORT POSTS HAVE MADE TO BE RESPONSIVE.

5. FYI: JOE LILL, ORIGINAL ACTION OFFICER FOR STUDY, HAS NEW JOB AS CMM FOR IRAN, ISRAEL, EGYPT. CHERIE LOUSTAUNAU IS NOW DOING STUDY. VANCE

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NOTE BY OC/T: POUCHED BEIRUT.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE058498
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/CAGNE/CLOUSTAUNAU
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770091-0388
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770352/aaaabtne.tel
Line Count: 98
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1bc009b7-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE A-5955
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3087313
Secure: OPEN
Status: NATIVE
Subject: CONTRACTING RULES, PRACTICES, AND BARGAINING TECHNIQUES
TAGS: BENC, BEXP, XF, XI
To: ABU DHABI ALGIERS MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/1bc009b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009